PYTHIAN SOLUTIONS FOR GOOGLE WORKSPACE ENTERPRISE CUSTOMERS

Blast off with Google Workspace

Love your data, love your Workspace

When you select Pythian as your Google Workspace partner, not only will you gain access to an amazing support team, you'll also get a Blast of Benefits that can set you on a path to success—all for free. And when you're ready, you can expand that partnership to your broader IT stack, from cloud hosting to database services to data analytics to Chrome device implementation.

We view an organization's purchase of Google Workspace as an investment—an investment in work transformation toward better collaboration, improved productivity and enhanced security. In fact, we currently manage more than 330,000 seats for over 250 different customers. With Pythian, you can maximize your investment in Google Workspace, from technical support to roadmap reviews to monthly feature updates and much more!

A Blast of Pythian benefits

Get more perks when you choose Pythian

Whether you're new to Google Workspace or new to Pythian, you'll receive our standard support for free, which includes technical support for Google Workspace core applications, Chrome devices, Google APIs and LumApps. We also offer concierge help for Google support cases—in fact, we encourage our customers to open tickets with us first so we can monitor and advocate for them.

As a premier Google Partner, we also offer the following perks:

- Best-in-class technical support with a 100% Customer Satisfaction (CSAT) score
- Free sandbox domains (up to 5 test/demo domains at no additional cost)
- Automated license threshold notifications, with custom thresholds set by the customer at the SKU level
- A monthly newsletter with on-demand videos offering tips and tricks for end users and administrator

Looking for a more in-depth security assessment? We can do that too! Our **Google Workspace Security Assessment** will analyze your Google Workspace configuration and security settings to compile a comprehensive list of remediation and recommendations.

Hit the ground running with a free preliminary security health check

We'll perform a preliminary security health check for free, which includes assessing your organization's historical usage, license trends and baseline security configuration. This will help to set you up for success so you can hit the ground running and get the most out of your Google Workspace environment.

Google Workspace   Pythian

Optimize your cloud spend with a matching funds bank

Tap into the power of Pythian and do more with your data by taking advantage of our matching funds bank. Matching funds can be used for any new Pythian professional service or managed service, including:

- **Google Workspace Security Assessment**

- **Google Cloud migration services**

- **ChromeOS services**

- **Pythian's extensive portfolio of cloud infrastructure, security, DevOps, and data & analytics services**

When you sign up for Google Workspace with Pythian, you'll receive matching funds calculated at 2% of your committed annual Workspace spend for the duration of your contract. For example, if you sign a three-year contract, you'll receive 2% in matching funds every year of that three-year contract. The matching fund's bank will be calculated based on each year's contract amount so if you add licenses in the second year of a multi-year contract, we'll calculate an additional 2% on your newly purchased licenses.

Google Workspace + Google Cloud: If you sign up for Google Workspace *and* Google Cloud through Pythian for the first time, the matching funds bank will be calculated as 2% of the sum of your Google Workspace *and* Google Cloud annual commitment. Find out more about our **Blast of Benefits for Google Cloud**.

Why get a blast of benefits with Pythian?

Pythian's long-established **Google Workspace** practice encompasses a full range of services, from recommending the Google tools that best suit an organization's needs, to training and support. We can help you manage your change, ensure adoption, and leverage the capabilities of Google Workspace to help ensure long-term success. We can also help you stay current—and ahead of the curve—through regular check-ins.

With Pythian's Blast of Benefits, you'll gain all of these perks at no additional cost, all from a managed service provider with:

- Truly deep expertise in all aspects of data

- The breadth and depth of strategic and technical services to help you meet your business objectives

- Flexible service models ranging from fully managed to DIY

ABOUT PYTHIAN

An award-winning, Google Cloud MSP and Specialization Partner, Pythian provides end-to-end services for all Google Cloud. Founded in 1997, Pythian is a global IT services company that helps organizations transform how they compete and win by helping them turn data into valuable insights, predictions and products. From cloud automation to machine learning, Pythian designs, implements and supports customized solutions to the toughest data challenges.

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Ready to get started?

Book time with a Google Workspace expert today.

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